

A unified, secure and flexible phone system for Dynamics 365 users

- Having your telephony system and CRM in one application enables the true vision to be realised where ultimate efficiency joins innovative features
- Spend less time interacting with CRM and your phone system and more time focused on talking to your customers
- The CRM integrated dialler increases outbound calling by up to 40%
- Use CRM data to route calls, e.g. give priority based on their value in CRM, makes good business sense.





PHONE SYSTEM makes it refreshingly simple to communicate and collaborate with your customers, for example:

- Call Recordings with a link to listen in Dynamics 365 (Stored to Azure option)
- Conversation Transcript- stored in the phone call in Dynamics 365 activity
- Personalized IVR- based on the callers status in Dynamics 365.
- Easily review customer conversations in Conversation Intelligence
- Callers can be offered a call-back which is recorded in Dynamics 365
- Transfer the CRM record and the voice call with one click in Dynamics 365
- Select a pre-recorded message to leave in Prospects voicemail, save time and auto-logs to CRM

Dynamics 365 CRM
Phone Call
Audio ▶ 0:00 / 2:24 ● :
Recordings in CRM.
Simple !

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